



# SUNLIGHT FOUNDATION

**Lee Drutman**

Senior Fellow

The Sunlight Foundation

@leedrutman

- HLOGA and the revolving door (a success story?)
- The revolving door is alive and well
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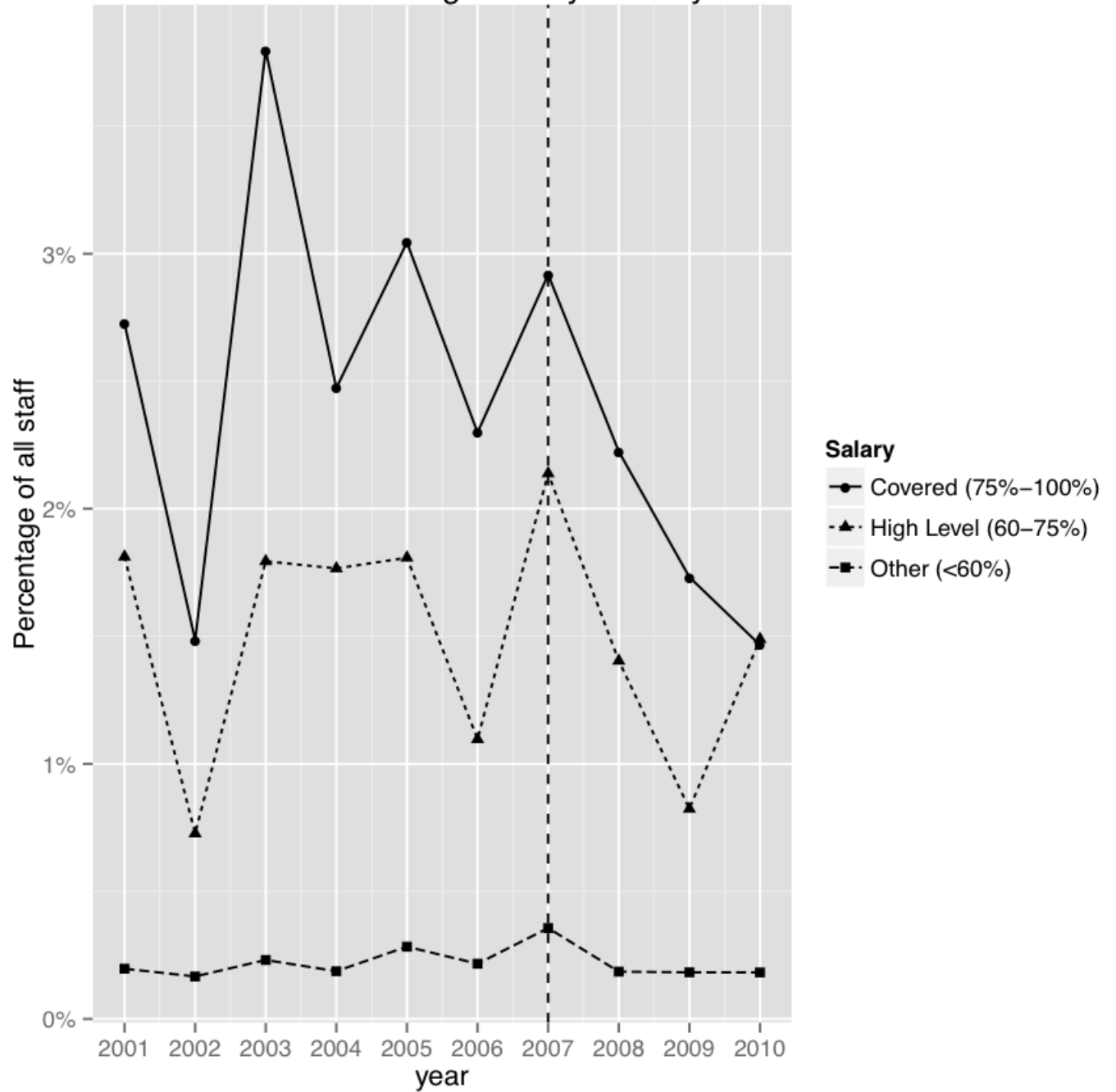
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# HLOGA

- Senate: one year ban on ALL contacting
- House: one year ban on contacting ONLY prior office

Percent of staff leaving to lobby in one year





Effect is stronger  
in the Senate

### 1-Year Lobbying Rates

<b>ALL</b>	<b>Pre-reform</b>	<b>Post-reform</b>	<b>Differences</b>
<b>Covered</b>	2.626%	1.798%	-0.828%
<b>High-Level</b>	1.551%	1.237%	-0.314%
<b><u>DiD</u></b>			<b>-0.514%</b>

### SENATE

<b>Covered</b>	2.393%	1.231%	-1.162%
<b>High-Level</b>	1.632%	1.558%	-0.074%
<b><u>DiD</u></b>			<b>-1.088%</b>

### HOUSE

<b>Covered</b>	2.976%	2.208%	-0.768%
<b>High-Level</b>	1.564%	0.996%	-0.568%
<b><u>DiD</u></b>			<b>-0.200%</b>

Consistent personal/committee effects in the Senate, but not the House

### 1-Year Lobbying Rates

ALL	Pre-reform	Post-reform	Differences
<b>Committee</b>	2.418%	1.728%	-0.691%
<b>Personal</b>	3.545%	2.245%	-1.300%
<b><u>DiD</u></b>			0.609%

### Senate

<b>Committee</b>	2.489%	1.026%	-1.463%
<b>Personal</b>	2.857%	1.525%	-1.332%
<b><u>DiD</u></b>			-0.131%

### House

<b>Committee</b>	2.551%	2.369%	-0.182%
<b>Personal</b>	3.903%	2.636%	-1.268%
<b><u>DiD</u></b>			1.086%

Covered House committee & high-level Senate staff become more valuable

<b>ALL</b>	<b>Pre-reform</b>	<b>Post-reform</b>	<b>Differences</b>
<b>Covered</b>	2.418%	1.728%	-0.691%
<b>High-Level</b>	1.643%	1.405%	-0.238%
<b><u>DiD</u></b>			-0.453%

<b><u>SENATE</u></b>			
<b>Covered</b>	2.489%	1.026%	-1.463%
<b>High-Level</b>	1.254%	2.820%	1.565%
<b><u>DiD</u></b>			-3.028%

<b><u>HOUSE</u></b>			
<b>Covered</b>	2.551%	2.369%	-0.182%
<b>High-Level</b>	2.075%	0.485%	-1.589%
<b><u>DiD</u></b>			1.408%

Effect is more pronounced for majority party, esp. in the Senate

### 1-Year Lobbying Rates

<b>ALL</b>	<b>Pre-reform</b>	<b>Post-reform</b>	<b>Differences</b>
<b>Majority</b>	3.589%	1.829%	-1.759%
<b>Minority</b>	2.889%	2.566%	-0.323%
<b><u>DiD</u></b>			-1.436%
<b><u>SENATE</u></b>			
<b>Majority</b>	3.632%	1.003%	-2.629%
<b>Minority</b>	2.036%	2.018%	-0.017%
<b><u>DiD</u></b>			-2.611%
<b><u>HOUSE</u></b>			
<b>Majority</b>	3.567%	2.392%	-1.175%
<b>Minority</b>	3.382%	2.839%	-0.544%
<b><u>DiD</u></b>			-0.632%

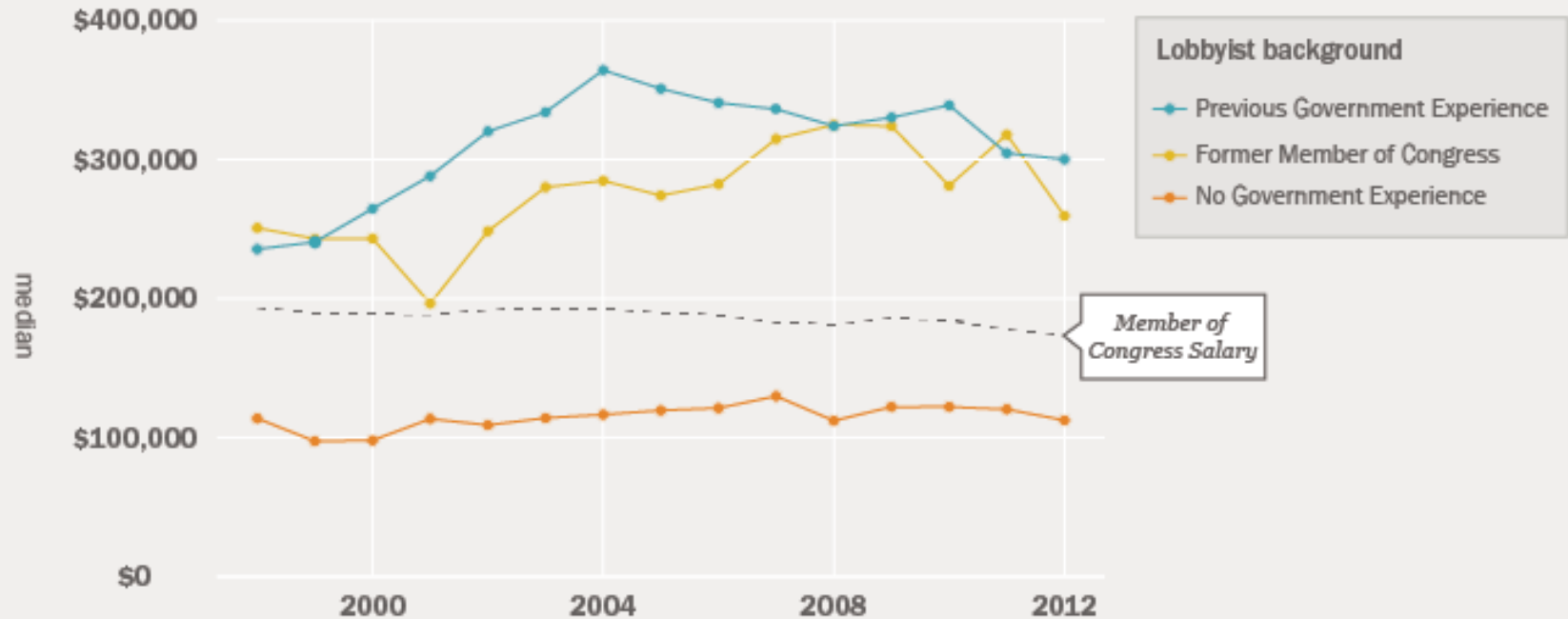
Bottom Line:

Chamber-wide ban is more effective

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## Median lobbyist revenue, by lobbyist background (In 2012 dollars)

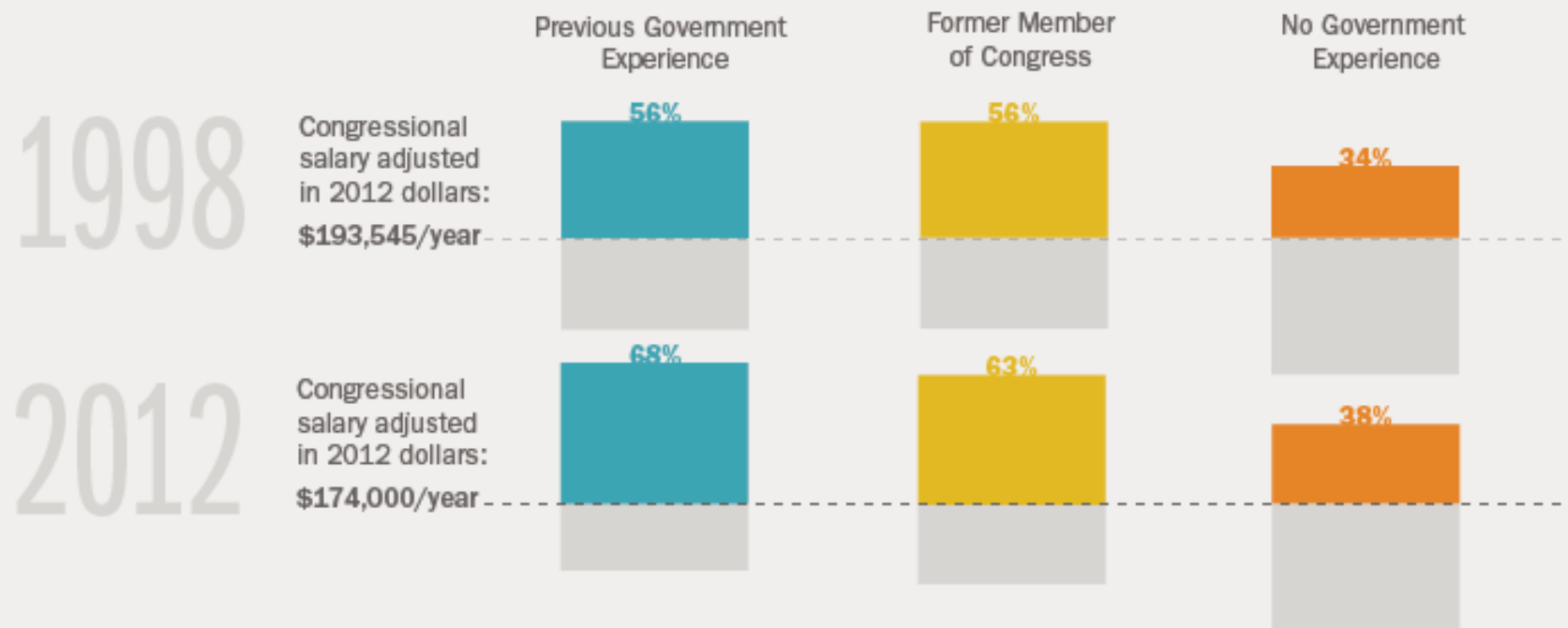
Active Washington lobbying firm lobbyists only



Source: Center for Responsive Politics; [opensecrets.org](http://opensecrets.org)

## Percentage of lobbyists that bring in more than a congressperson's salary

Active Washington lobbying firm lobbyists only

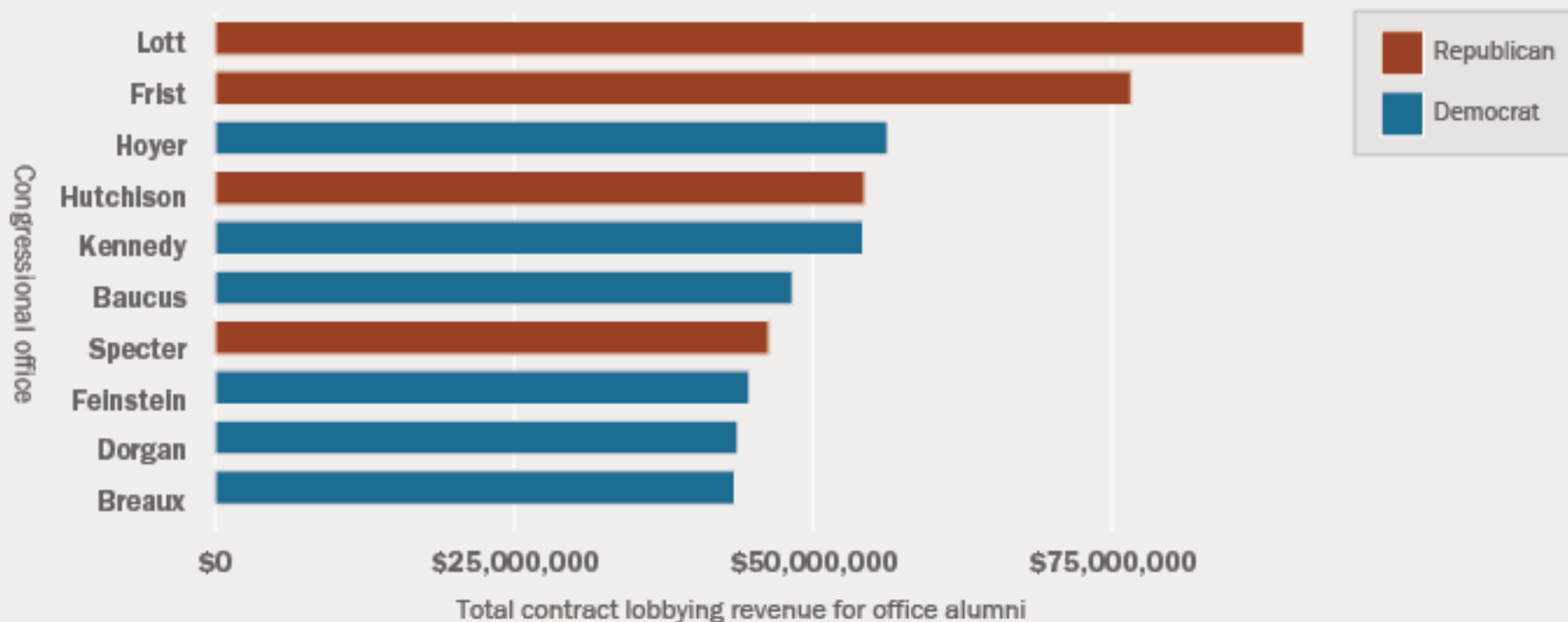


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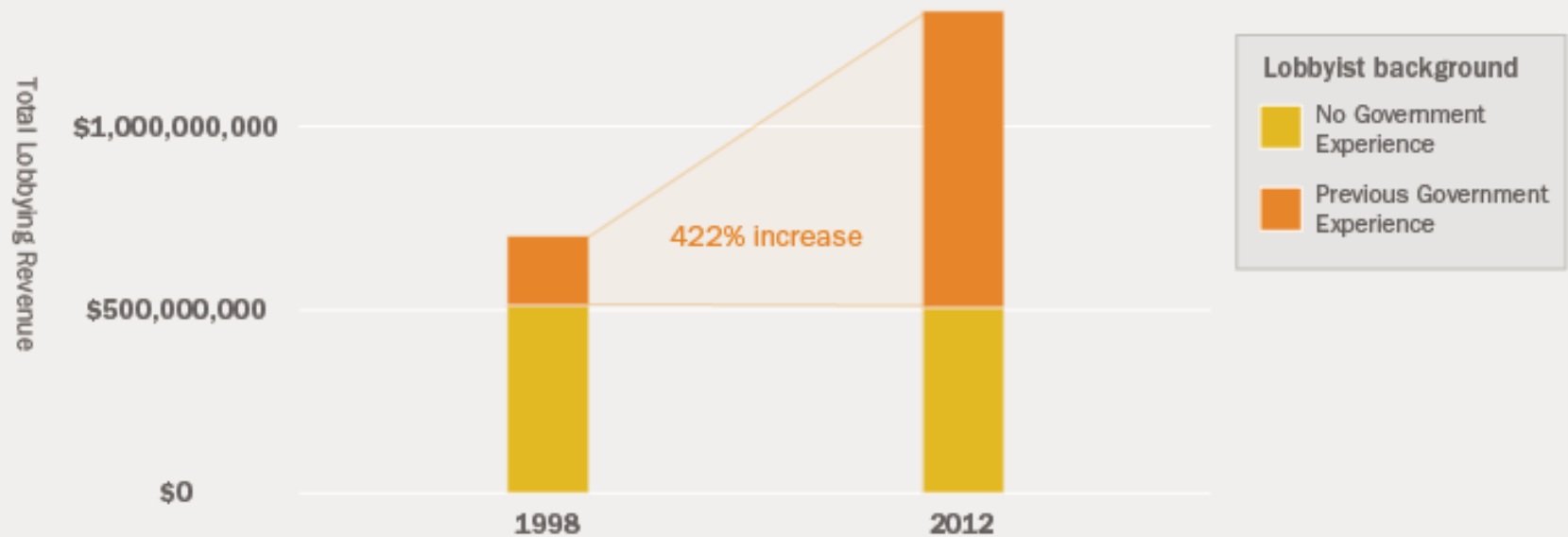
## Whose alumni generated the most overall lobbying revenue?

*The top 10 Congressional offices*



Source: Center for Responsive Politics; [openSecrets.org](http://openSecrets.org)

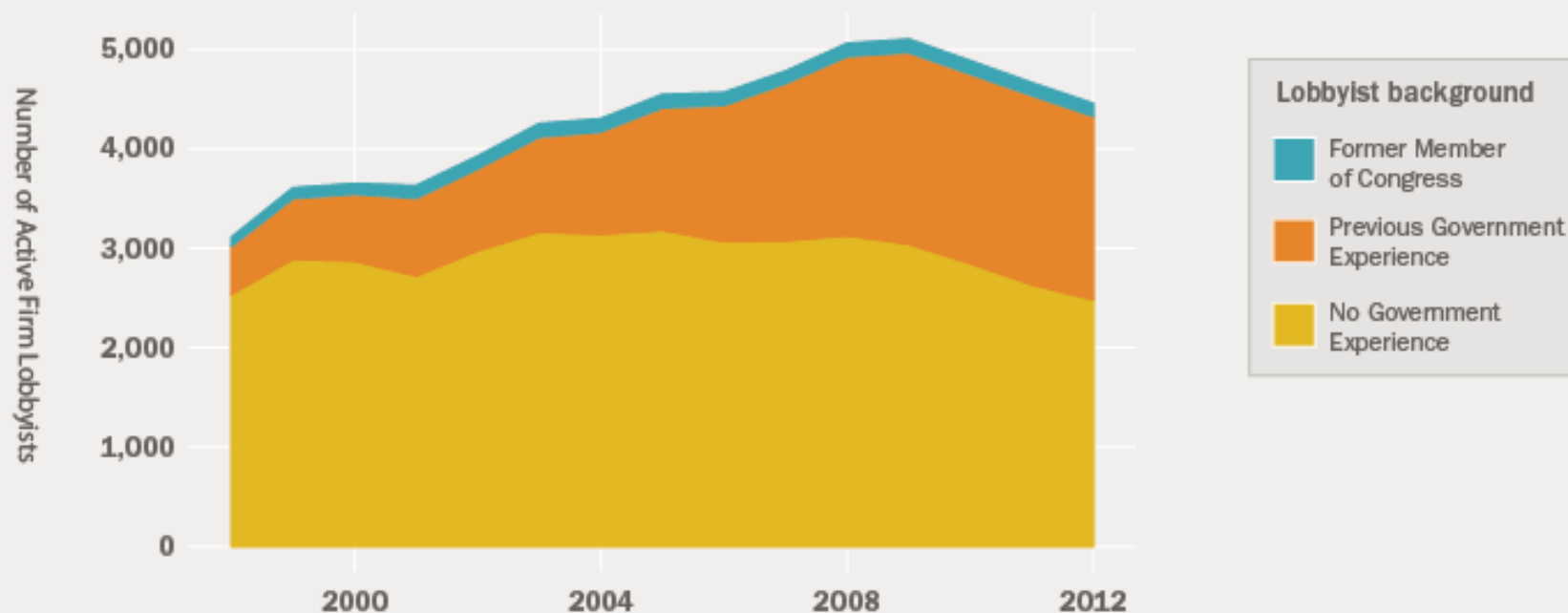
## Growth of contract lobbyist revenue, 1998-2012



Source: Center for Responsive Politics; [opensecrets.org](http://opensecrets.org)

## Revolving Door Lobbyists are **taking over** on K Street

*Active Washington lobbying firm lobbyists only*



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